

# Microsoft

## Exam Questions MB-330

Microsoft Dynamics 365 for Finance and Operations-Supply Chain Management (beta)



NEW QUESTION 1

- (Exam Topic 1)

You need to configure the system to meet the item testing requirements.

How should you configure the system? To answer, select the appropriate options in the answer area. NOTE: Each correct selection is worth one point.

Answer Area

Configuration	Value
Event type	<div>Product Receipt</div> <div>Report as Finished</div> <div>Registration</div> <div>Ended</div>
Quality specification	<div>10 percent</div> <div>Fixed Quantity of 10</div> <div>Fixed Quantity of 90</div> <div>90 percent</div>

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

Reference:

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/inventory/enable-quality-management>

NEW QUESTION 2

- (Exam Topic 1)

You need to configure the system to meet the inventory team cost control requirement.

Which processes should you run? To answer, drag the appropriate processes to the correct requirements. Each process may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Processes	Answer Area	
	Requirement	Process
<div>Inventory Aging Report</div>	Daily Process	<div>Process</div>
<div>Inventory Close</div>	Monthly	<div>Process</div>
<div>Inventory Recalculation</div>		
<div>Reverse Close</div>		

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

Reference:

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/cost-management/inventory-close>

NEW QUESTION 3

- (Exam Topic 1)

You need to address the inventory costing requirements.

What are two possible ways to achieve the goal? Each answer represents a complete solution.

NOTE: Each correct selection is worth one point.

- A. Use FIFO with marking.
- B. Create purchase orders from sales orders.
- C. Set up commodity pricing.
- D. Create a costing version.
- E. Set up a costing sheet.

Answer: CE

NEW QUESTION 4

- (Exam Topic 1)  
You need to configure the system to support regional sales requirements.  
Which group assignments should you use? To answer, select the appropriate options in the answer area. NOTE: Each correct selection is worth one point.

Answer Area

Configurable object	Assignment
Customer	Commission group
	Price group
Sales Rep	Item group
	Customer group
Item	Sales group
	Lead
	Prospect
	Item group
	Commission group
	Item group
	Item Model group
	Customer group

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:  
Reference:  
<https://www.dynamics-tips.com/sales-and-marketing/how-to-calculate-and-process-sales-commissions>

NEW QUESTION 5

- (Exam Topic 1)  
You need to configure settlement reports for the finance team.  
Which processes should you use? To answer, select the appropriate options in the answer area. NOTE: Each correct selection is worth one point.

Answer Area

Requirement	Process
Identify Items that are not fully settled.	Print Inventory Close Log Run Recalculation Print Inventory Valuation Report Post Purchase Registrations
Reconcile differences between the expected and actual inventory values.	Post Purchase Invoices Post Purchase Registrations Post Sales Picking Lists Post inventory adjustments

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:  
Answer Area

Requirement	Process
Identify Items that are not fully settled.	Print Inventory Close Log Run Recalculation Print Inventory Valuation Report Post Purchase Registrations
Reconcile differences between the expected and actual inventory values.	Post Purchase Invoices Post Purchase Registrations Post Sales Picking Lists Post inventory adjustments

**NEW QUESTION 6**

- (Exam Topic 1)

You need to configure the system to support the pottery product line. What should you do first?

- A. Create a new product with storage dimensions.
- B. Create a new product master with predefined product variants.
- C. Create a new product with lacking dimensions.
- D. Set up a new product with product configuration.

**Answer:** B

**NEW QUESTION 7**

- (Exam Topic 4)

Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

A company plans to simplify interactions between purchasing department employees and vendors.

You need to ensure that employees are redirected to a vendor's online store to select items for inclusion on purchase requisitions.

SOLUTION: Create a retail product catalog.

- A. Yes
- B. No

**Answer:** B

**Explanation:**

References:

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/procurement/set-up-external-catalog-for-punchout>

**NEW QUESTION 8**

- (Exam Topic 4)

A manufacturing company is setting up a new warehouse.

The warehouse must store a product that is currently stored in another warehouse. You need to create new item coverage for the warehouse.

Which four actions should you perform in sequence? To answer, move the appropriate actions from the list of actions to the answer area and arrange them in the correct order.

Select and Place:

Actions

Specify the main warehouse

Change the planned order type to **Transfer**

Select **Change planned order type**

Select **Override coverage group settings**

Select **Use specific settings**

Select the site and warehouse for item coverage

Answer Area

<

>

- A. Mastered
- B. Not Mastered

**Answer:** A

**Explanation:**



Actions

Specify the main warehouse

Change the planned order type to **Transfer**

Select **Change planned order type**

Select **Override coverage group settings**

Select **Use specific settings**

Select the site and warehouse for item coverage

Answer Area

Select the site and warehouse for item coverage

Select **Change planned order type**

Change the planned order type to **Transfer**

Specify the main warehouse

NEW QUESTION 9

- (Exam Topic 4)  
During a company's busy season, the sales team experiences multiple backorders. The company wants to use forecasting to determine seasonal buying trends. You need to define the setup and data set required for forecasting.  
Which four actions should you perform in sequence? To answer, move the appropriate actions from the list of actions to the answer area and arrange them in the correct order.

Actions

Select **Seasonality** Period key and End date.

Create a manual Demand forecast line for the total quantity to be allocated.

Set Method as **Key**.

Set Method as **Period**.

Select **Allocate forecast**.

Answer Area

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

Actions

Select **Seasonality** Period key and End date.

Create a manual Demand forecast line for the total quantity to be allocated.

Set Method as **Key**.

Set Method as **Period**.

Select **Allocate forecast**.

Answer Area

Create a manual Demand forecast line for the total quantity to be allocated.

Select **Allocate forecast**.

Set Method as **Period**.

Select **Seasonality** Period key and End date.

NEW QUESTION 10

- (Exam Topic 4)

**HOTSPOT**  
 A parent company owns two subsidiaries.  
 Some of the products manufactured in one of the subsidiaries must be sold to the other subsidiary so they can be sold in retail stores.  
 You need to configure the customer and products for intercompany setup.  
 How should you configure the setup? To answer, select the appropriate options in the answer areas.  
 NOTE: Each selection is worth one point.

Value	Action
Customer	<div> <div>Activate intercompany and select the corresponding company and My vendor account.</div> <div>Activate intercompany and select the corresponding company and My customer account.</div> <div>Specify the vender in the Vendor field on the Customer Record.</div> <div>Link the customer the vendor in the Global Address book.</div> </div>
Products	<div> <div>Release products to both companies.</div> <div>Release products to one company.</div> <div>Release two different products one to each company.</div> <div>Create one product that will auto-release when orders are created.</div> </div>

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

Value	Action
Customer	<div> <div>Activate intercompany and select the corresponding company and My vendor account.</div> <div>Activate intercompany and select the corresponding company and My customer account.</div> <div>Specify the vender in the Vendor field on the Customer Record.</div> <div>Link the customer the vendor in the Global Address book.</div> </div>
Products	<div> <div>Release products to both companies.</div> <div>Release products to one company.</div> <div>Release two different products one to each company.</div> <div>Create one product that will auto-release when orders are created.</div> </div>

**NEW QUESTION 10**

- (Exam Topic 4)  
 A company manufactures and sells surround-sound audio systems. A third-party company manufactures the stereo receivers as part of the Bill of materials (BOM) for complete sound systems.  
 You need to automatically create a purchase order for the stereo receiver from the production order for a sound system.  
 Which three actions should you perform? Each correct answer presents part of the solution. NOTE: Each correct selection is worth one point.

- A. Assign the Vendor account to the service item BOM line.
- B. Set service item BOM line type to Vendor.
- C. Set the service item BOM line type to Pegged supply
- D. Link the service items to the vendor on the costing sheet.
- E. Attach the service item to the parent item as a BOM line.

Answer: ABE

**NEW QUESTION 15**

- (Exam Topic 4)  
 A vendor is offering a rebate programe on bottles of wine that have purchase orders placed within a month. There is a \$5.00 rebate on the purchase of 10-100 bottles and \$6.00 rebate for the purchase of 101-200 bottles.  
 Customers can purchase wine by the bottle or by the case. Discounts apply to all varieties of wine sold by the vendor.  
 You need to create a vendor rebate agreement to ensure that the correct rebate amount is claimed at the end of the month.

Solution: On the rebate agreement, set the start data to be the first of the month. set the expiry date to be 30 days.  
Does the solution meet the goal?

- A. Yes
- B. No

**Answer:** B

#### NEW QUESTION 18

- (Exam Topic 4)

A company creates several item costing versions.

All new and existing items have costs associated with them. After applying the costs, the company notices the activation date has not been updated.

You need to update the items to the current date for activation. What should you do?

- A. Set the item cost record status to Active
- B. Set the from date to today and leave the item cost record status at Pending
- C. Set the item cost record status to Pending
- D. Set the cost price and date of price on the released product

**Answer:** A

#### Explanation:

References:

<https://docs.microsoft.com/en-us/dynamics365/unified-operations/supply-chain/cost-management/costing-versio>

#### NEW QUESTION 22

- (Exam Topic 4)

A company uses Dynamics 365 Supply Chain Management to manage inventory.

The company realizes that there is an incorrect inventory amount for Item 33442 in Warehouse 1. You need to correct the inventory amount by using the posting setup configured on the item group. Which two journal types achieve the goal? Each correct selection provides a complete solution. NOTE: Each correct selection is worth one point.

- A. Inventory adjustment journal
- B. Inventory transfer journal
- C. Inventory movement journal
- D. Inventory counting journal

**Answer:** AC

#### Explanation:

Reference:

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/inventory/inventory-journals>

#### NEW QUESTION 23

- (Exam Topic 4)

A company plans to implement Dynamics 365 for Finance and Operations shipping manifests.

The company wants to use a multiple-level manifest process. You need to ensure that the system is configured for multiple-level manifest processing. What should you validate?

- A. All container groups are manifested before the shipment is manifested
- B. All containers are of the status open before the group is manifested
- C. The allow split picks configuration is enabled
- D. All container types are set up with all four attributes

**Answer:** B

#### Explanation:

References:

<https://cloudblogs.microsoft.com/dynamics365/no-audience/2016/12/01/improved-packing-functionality-dynam>

#### NEW QUESTION 25

- (Exam Topic 4)

A company manufactures and sells custom bicycles. Customers can customize some components to create a custom bicycle. You need to configure sales orders to support the customization allowed for custom bicycle orders. What are two possible ways to achieve this goal?

Each correct answer presents a complete solution. NOTE: Each correct selection is worth one point.

- A. Create a sales order for the bicycle and make configuration selections on the order for the upgraded seat and handlebar
- B. The production order will be automatically generated with the correct seat and handlebars.
- C. Create a sales order for the bicycle and add separate line items for the upgraded seat and handlebars.
- D. Create a sales order for the bicycl
- E. Modify the production order after it has been reported as finished to delete the standard seat and handlebars and add the upgraded seat and handlebars.
- F. Configure the product to allow for the seat and handlebars selection to be defined at order creation, automatically adding an up charge to the sales price.

**Answer:** AD

#### NEW QUESTION 26

- (Exam Topic 4)

A company hires four sales representatives for a region named Midwest.



You must configure commissions for the sales representatives in the Midwest region. The calculations must meet the following requirements:  
Calculate commissions for all items sold for customers at a rate of 10 percent of total revenue on a sales order. Apply commissions for all customers in the Midwest Customer group for commission.  
Split commissions equally between the representatives.  
You need to configure a commission calculation that meets these requirements.  
How should you configure the calculation? To answer, select the appropriate options in the answer area. NOTE: Each correct selection is worth one point.

Commission calculation field	Selection
Item code	<div><div></div><div>▼</div></div> <div>All</div> <div>Table</div> <div>Group</div>
Customer code	<div><div></div><div>▼</div></div> <div>All</div> <div>Table</div> <div>Group</div>
Sales rep. code	<div><div></div><div>▼</div></div> <div>All</div> <div>Table</div> <div>Group</div>
Commission based on	<div><div></div><div>▼</div></div> <div>Margin</div> <div>Revenue</div> <div>Commission share</div>
Commission percentage	<div><div></div><div>▼</div></div> <div>2%</div> <div>10%</div> <div>25%</div>

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:



## Commission calculation field

## Selection

Item code

▼

All  
Table  
Group

Customer code

▼

All  
Table  
Group

Sales rep. code

▼

All  
Table  
Group

Commission based on

▼

Margin  
Revenue  
Commission share

Commission percentage

▼

2%  
10%  
25%

### NEW QUESTION 28

- (Exam Topic 4)

Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

A company has an agreement to pay royalties to a third party for use of their logo.

A royalty contract must be setup so that the third party paid monthly. The payment is based on invoiced sales. You need to create a royalty contract and create monthly Accounts payable to the third party.

Solution: Add line items to a royalty contract with the associated customer and create sales orders for the items.

Does the solution meet the goal?

- A. Yes
- B. No

**Answer: B**

**Explanation:**

Reference:

<https://docs.microsoft.com/en-us/dynamics365/finance/accounts-payable/royalty-contract>

### NEW QUESTION 31

- (Exam Topic 4)

HOTSPOT

A company sells licensed products.

You must pay the licensor royalties for the items each month. You need to set up a royalty agreement to pay the licensor.

How should you set up the royalty agreement? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Requirement	Value or action
Specify the royalty agreement ledger accounts.	<div><div>▼</div><div><div>Accounts payable and Inventory</div><div>Accrual and Expense</div><div>Accounts receivable and Inventory</div><div>Accounts payable and Expense</div></div></div>
Create royalty claims at the time of sales orders.	<div><div>▼</div><div><div>Open</div><div>Invoiced</div><div>Shipped</div><div>Picked</div></div></div>
Complete the claim.	<div><div>▼</div><div><div>Post the Royalty accrual journal and create and post the vendor invoice.</div><div>Post the General journal and create and post the vendor invoice.</div><div>Post the General journal and post the Accounts payable journal.</div><div>Post the Royalty accrual journal and post the Accounts payable journal.</div></div></div>

- A. Mastered  
B. Not Mastered

**Answer:** A

**Explanation:**

Reference:  
<https://docs.microsoft.com/en-us/dynamics365/finance/accounts-payable/royalty-contract>

**NEW QUESTION 36**

- (Exam Topic 4)  
SIMULATION

You are a functional consultant for a company named Contoso Entertainment System USA (USMF).  
You perform a manual inventory count and discover that item number T0003 has an inventory count of 230 units.  
You need to adjust the inventory to reflect the manual count. To complete this task, sign in to Dynamics 365 portal.

- A. Mastered  
B. Not Mastered

**Answer:** A

**Explanation:**

There are several ways to update the inventory. You can use one of the inventory adjustment journals or you can use the quantity adjust functionality to adjust the Quantity of Inventory from the 'On hand inventory' form.

- Navigate to Product Information management > Products > Released Product
- In the Released Product form, select item number T0003.
- On the Manage Inventory action tab, click the 'On Hand inventory' button.
- On 'On Hand inventory' you can check available quantity.
- Click the Quantity adjustment button to adjust the quantity.
- In the Quantity field, specify the quantity 230.
- Once the quantity has been specified click on OK button.
- Now you can check adjusted quantity on 'On Hand Inventory' form.

Reference:  
<https://www.cloudfronts.com/quantity-adjustment-hand-inventory-d365-finance-operations/>

**NEW QUESTION 38**

- (Exam Topic 4)

Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

A company is implementing inventory management in Dynamics 365 Supply Chain Management.

The company needs to block inventory and ensure that physical inventory will not be reserved by other outbound transactions.

You need to select the appropriate option to block the inventory in the system. Solution: Manually create a transaction on the inventory blocking page.

Does the solution meet the goal?

- A. Yes  
B. No

**Answer:** A

**Explanation:**

References:

<https://docs.microsoft.com/en-us/dynamics365/unified-operations/supply-chain/inventory/inventory-blocking>

**NEW QUESTION 39**

- (Exam Topic 4)

A company manufactures street, mountain, and racing bicycles.

The company wants to use product variants to control bicycle configuration. You need to configure the bicycles in the system.

What should you do?

- A. Create mountain, street, and racing bicycles as separate configuration models.
- B. Use one item number for all types of bicycle
- C. Use a separate configuration number for each type of bicycle.
- D. Use different item numbers for mountain, street, and racing bicycles.

**Answer:** A

**NEW QUESTION 41**

- (Exam Topic 4)

You are the customer relations manager at a wholesale company. You perform promotion planning and must track fund usage.

You need to set up a trade allowance agreement to register and track promotion contracts.

Which two items should you set up prior to creating the agreement? Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

- A. Sales category hierarchy
- B. Opportunity reasons
- C. Customer category hierarchy
- D. Trade allowance funds

**Answer:** CD

**Explanation:**

References:

<https://docs.microsoft.com/en-us/dynamics365/unified-operations/supply-chain/sales-marketing/trade-allowance>

**NEW QUESTION 44**

- (Exam Topic 4)

A company needs to create new items that can be company owned or vendor owned.

You need to create and set up the items so that they can be used as company owned or consignment.

What should you do?

- A. Assign a non-stock service item model group
- B. Assign a moving average costing inventory model
- C. Activate batch dimension and assign a standard costing inventory model
- D. Activate owner dimension and assign a standard costing inventory model

**Answer:** D

**NEW QUESTION 47**

- (Exam Topic 4)

An organization has two legal entities One of the companies is going to sell» new product to the other company The company that will receive the pproduct must get a discount on items for the first three months of initial sales. You need to configure the system to apply the discount for the specified period. What should you do?

- A. Set up an intercompany purchase agreemen
- B. Do not allow the validity period to be edited.
- C. Set up a Trade Agreemen
- D. Set the To Date field to end in three months.
- E. Set the default purchase price on the company that is receiving the product
- F. Enter the default purchase price on the company that is selling the product.

**Answer:** B

**NEW QUESTION 51**

- (Exam Topic 4)

A company implements warehouse locations in Dynamics 365 Supply Chain Management. You need to configure location directives for inventory movement.

Which configurations should you use? To answer, drag the appropriate strategies to the correct requirements. Each strategy may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

123456789101112131415161718192021222324252627282930313233343536373839404142434445464748495051525354555657585960616263646566676869707172737475767778798081828384858687888990919293949596979899100

123456789101112131415161718192021222324252627282930313233343536373839404142434445464748495051525354555657585960616263646566676869707172737475767778798081828384858687888990919293949596979899100

Strategies

FEFO batch reservation

Empty location with no incoming work

Consolidate

Answer Area

Requirement

Configure outbound sales picking.  
Identify locations for similar items in a warehouse.  
Identify free locations in a warehouse.

Configuration optior

strategy

strategy

strategy

<

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- A. Mastered  
B. Not Mastered

Answer: A

Explanation:

123456789101112131415161718192021222324252627282930313233343536373839404142434445464748495051525354555657585960616263646566676869707172737475767778798081828384858687888990919293949596979899100

123456789101112131415161718192021222324252627282930313233343536373839404142434445464748495051525354555657585960616263646566676869707172737475767778798081828384858687888990919293949596979899100

Strategies

FEFO batch reservation

Empty location with no incoming work

Consolidate

Answer Area

Requirement

Configure outbound sales picking.  
Identify locations for similar items in a warehouse.  
Identify free locations in a warehouse.

Configuration optior

FEFO batch reservation

Consolidate

Empty location with no incoming work

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NEW QUESTION 55

- (Exam Topic 4)

Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

A vendor is offering a rebate program on bottles of wine that have purchase orders placed within a month. There is a \$5.00 rebate on the purchase of 10-100 bottles and a \$6.00 rebate for the purchase of 101-200 bottles. Customers can purchase wine by the bottle or by the case. Discounts apply to all varieties of wine sold by the vendor.

You need to create a vendor rebate agreement to ensure that the correct rebate amount is claimed at the end of the month.

Solution: On the rebate agreement, specify each item group assigned to wine. Add a rebate line break of quantity 10-100 and a second rebate line break of quantity 101-200.

Does the solution meet the goal?

- A. Yes  
B. No

Answer: B

NEW QUESTION 56

- (Exam Topic 4)

A distribution company wants to set up barcodes in their Dynamics 365 Supply Chain Management system for warehouse scanning.

Barcodes will be entered manually.

You need to minimize the risk of errors on barcode entry. What should you do?

- A. Create a new barcode, enter the value, select the type, and enter the mask.  
B. Select an item, select the barcode type, select max length, and enter the value.  
C. Select an item and set up security on the barcode field.  
D. Create a new barcode, enter the value, select the type, and enter the size and max length.

Answer: B

NEW QUESTION 58

- (Exam Topic 4)

A company has revenue items that generate high, medium, or low revenue. You need to configure ABC classifications as follows:

Item type	Classification
High revenue	A
Medium revenue	B
Low revenue	C

Which two actions should you perform? Each correct answer presents part of the solution. NOTE: Each correct selection is worth one point.



- A. Define highest, middle, and lowest ABC values as percentages
- B. Define highest, middle, and lowest ABC values as amounts
- C. Select ABC model of revenue
- D. Define internal interest in percentage
- E. Select ABC model of value

Answer: AC

NEW QUESTION 61

- (Exam Topic 4)

A company wants to expand their purchasing power by enhancing their current procurement catalog in Dynamics 365 for Finance and Operations.

The company wants to redirect to external websites to help build their purchase requisitions. You need to set up an external catalog.

Which three actions should you perform in sequence? To answer, move the appropriate actions from the list of actions to the answer area and arrange them in the correct order.

Actions

Configure the vendor for catalog import

Activate the catalog

Create and configure a new external catalog

Create a new procurement catalog

Publish the catalog

Set up and verify procurement category associations to the vendor

Answer Area

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

Actions

Configure the vendor for catalog import

Activate the catalog

Create and configure a new external catalog

Create a new procurement catalog

Publish the catalog

Set up and verify procurement category associations to the vendor

Answer Area

Set up and verify procurement category associations to the vendor

Create and configure a new external catalog

Activate the catalog

NEW QUESTION 65

- (Exam Topic 4)

A company must set up replenishment of inventory using vendor-owned consignment inventory. You need to create the replenishment order.

How should you complete the replenishment order? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Answer Area

Configuration	Value
vendor assignment	<div><div></div><div>approved vendor, Registered inventory owner approved vendor, Primary stocking vendor intercompany vendor assignment, Primary stocking vendor intercompany vendor assignment, Intercompany customer assignment</div></div>
order type	<div><div></div><div>consignment replenishment transfer production adjustment</div></div>
tracking dimensions	<div><div></div><div>owner location batch license plate</div></div>

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:  
References:  
<https://docs.microsoft.com/en-us/dynamics365/unified-operations/supply-chain/inventory/tasks/create-consignm>

NEW QUESTION 66

- (Exam Topic 4)  
You are the sales manager at a distribution company.  
You have a drop-ship order for a batch of chemicals that will go directly from your vendor to your customer. You need to create and process this direct delivery within Dynamics 365 Finance and Operations.  
Which three actions should you perform in sequence? To answer, move the appropriate actions from the list of actions to the answer area and arrange them in the correct order.

Actions	Answer Area
<div>Manually create a purchase order and enter the lines</div>	<div><div></div><div></div></div>
<div>Post the Packing slip from the sales order</div>	
<div>Select <b>Direct delivery</b> from the Sales order tab of the Action Pane and then select vendor</div>	
<div>Create a sales order and add lines</div>	
<div>Post the Product receipt on the purchase order</div>	

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

### Actions

- Manually create a purchase order and enter the lines
- Post the Packing slip from the sales order
- Select **Direct delivery** from the Sales order tab of the Action Pane and then select vendor
- Create a sales order and add lines
- Post the Product receipt on the purchase order



### Answer Area

- Create a sales order and add lines
- Select **Direct delivery** from the Sales order tab of the Action Pane and then select vendor
- Post the Product receipt on the purchase order

#### NEW QUESTION 68

- (Exam Topic 4)

A company is implementing sales order functionality in Dynamics 365 for Finance and Operations. The company has a business requirement to fulfill sales orders by using direct delivery.

You need to enter a direct delivery sales order so that a purchase order is automatically created. What should you do after you enter the sales order and lines?

- A. Set the ship complete toggle to On and confirm the order on the sales order header.
- B. Select automatic and confirm the sales order on the line level setup tab in the reservation field.
- C. Change the customer's address to the vendor's direct delivery address and confirm the sales order.
- D. Select the direct delivery option under the sales order action pane and complete the form.

**Answer: D**

#### NEW QUESTION 70

- (Exam Topic 4)

Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review/ screen.

You are the purchasing manager at a manufacturing company that makes audio equipment.

You sign an agreement with a vendor to purchase 5,000 speaker cables. Item C0001, at a discounted rate of \$3,00 per cable.

This agreement expires in exactly one year.

You need to set up pricing information and track the fulfillment of the agreement. Solution:

- Create a purchase agreement of type Product value commitment.
- Add a line for item C0001.
- Enter a product value of \$15,000 and enter an expiration date of one year. Does the solution meet the goal?

- A. Yes
- B. No

**Answer: A**

#### Explanation:

References:

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/procurement/purchase-agreements>

#### NEW QUESTION 74

- (Exam Topic 4)

An employee at a company releases a new product from the Released product maintenance workspace. An employee in another department is unable to add the product to a sales order. You determine that dimension groups have not been applied to the product.

You need to ensure that the product can be added to the sales order.

Which two inventory dimension groups should you add to the product? Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

- A. Tracking dimension group
- B. Coverage group
- C. Product dimension group
- D. Storage dimension group

**Answer: CD**

#### NEW QUESTION 79

- (Exam Topic 4)

You are the purchasing manager for a company. You enter into a consignment agreement with a vendor. Raw material R0001 is managed under the consignment agreement with the vendor.

You need to replenish raw material R0001 for consumption and update ownership.

Which four actions should you perform in sequence? To answer, move the appropriate actions from the list of actions to the answer area and arrange them in the correct order.



### Actions

Create a consignmnet replenishment order
Transfer material from the vendor warehouse to your company warehouse
Post the vendor invoice
Create and post an inventory ownership change journal entry
Generate a consignment replenishment order product receipt
Confirm the order

### Answer Area



- A. Mastered
- B. Not Mastered

**Answer:** A

**Explanation:**

### Actions

Create a consignmnet replenishment order
Transfer material from the vendor warehouse to your company warehouse
Post the vendor invoice
Create and post an inventory ownership change journal entry
Generate a consignment replenishment order product receipt
Confirm the order

### Answer Area

Create a consignmnet replenishment order
Transfer material from the vendor warehouse to your company warehouse
Generate a consignment replenishment order product receipt
Create and post an inventory ownership change journal entry



### NEW QUESTION 84

- (Exam Topic 4)

A company plans to implement Dynamics 365 Supply Chain Management shipping manifests. The company wants to use a multiple-level manifest process. You need to ensure that the system is configured for multiple-level manifest processing. What should you validate?

- A. The allow split picks configuration is enabled.
- B. All containers are manifested after the container group is manifested.
- C. All containers are manifested before the container group is manifested.
- D. All container types are set up with all four attributes.

**Answer:** C

**Explanation:**

References:

<https://cloudblogs.microsoft.com/dynamics365/no-audience/2016/12/01/improved-packing-functionality-dynam>

### NEW QUESTION 88

- (Exam Topic 4)

Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question In this section, you will NOT be able to return to it. As a result, these questions will not appear in the review/ screen.

A company plans to simplify interactions between purchasing department employees and vendors.

You need to ensure that employees are redirected to a vendor's online store to select items for inclusion on purchase requisitions.

Solution: Create a procurement catalog. Does the solution meet the goal?

- A. Yes
- B. No

**Answer:** B



**Explanation:**

References:

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/procurement/set-up-external-catalog-for-punchout>

**NEW QUESTION 93**

- (Exam Topic 4)

A company is implementing sales order functionality in Dynamics 365 Supply Chain Management. The company has a business requirement to fulfill sales orders by using direct delivery. You need to enter a direct delivery sales order so that a purchase order is automatically created. What should you do after you enter the sales order and lines?

- A. Change the order type to journal and manually enter a PO for the sales order line items on the sales order header.
- B. Select automatic and confirm the sales order on the line level setup tab in the reservation field.
- C. Change the site to direct delivery and confirm the sales order.
- D. Change the delivery type on the sales order line to direct delivery and select save.

**Answer:** D

**NEW QUESTION 96**

- (Exam Topic 4)

You manage a Dynamics 365 for Finance and Operations system for a company. You need to configure agreements in the system.

Which agreement types should you use? To answer, drag the appropriate agreement types to the appropriate scenarios. Each agreement type may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Agreement types	Answer Area	
	Scenario	Agreement type
purchase	Customers who purchase between 51 and 100 units of Product A receive a \$10.00 discount per unit. Customers who purchase over 100 units receive a \$12.00 discount per unit.	Agreement type
sales		Agreement type
trade		Agreement type
	A customer agrees to purchase 500 laptops over the next six months.	Agreement type
	Your company agrees to purchase \$150,000 worth of office supplies within a year.	Agreement type

- A. Mastered
- B. Not Mastered

**Answer:** A

**Explanation:**

Agreement types	Answer Area	
	Scenario	Agreement type
purchase	Customers who purchase between 51 and 100 units of Product A receive a \$10.00 discount per unit. Customers who purchase over 100 units receive a \$12.00 discount per unit.	trade
sales		sales
trade		purchase
	A customer agrees to purchase 500 laptops over the next six months.	
	Your company agrees to purchase \$150,000 worth of office supplies within a year.	

**NEW QUESTION 101**

- (Exam Topic 4)

Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

A company is implementing inventory management in Dynamics 365 for Finance and Operations.

The company needs to block inventory and ensure that physical inventory will not be reserved by other outbound transactions.

You need to select the appropriate option to block the inventory in the system. Solution: Select the full blocking option in the item sampling page.

Does the solution meet the goal?

- A. Yes
- B. No

**Answer:** B

**NEW QUESTION 106**

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