Salesforce

Exam Questions Salesforce-Advanced-Administrator

Salesforce Certified Advanced Administrator

NEW QUESTION 1
Cloud Kicks (CK) has a backup team of employees that helps short-staffed departments. These users could be working with sales one day and service the next. CK is implementing new Lightning record pages for each department so that they view records In a way that makes sense for each department.
How should the administrator ensure this Is configured correctly?

A. Configure ore app per department and activate record pages for each app.
B. Create permission sets for each department and assignthem to the backup team users.
C. Adjust the profile of the backup users each day to align with the proper access they require.
D. Allow the backup team users to update their own profile with Delegated Administration.

Answer: A

NEW QUESTION 2
A sales repneeds to help cross-sell an opportunity but is unable to make updates on the record or update the opportunity team.
Which two options would be required for a sales rep to add a rep to the opportunity team? Choose 2 answers

A. Transferred ownership of theOpportunity to the sales rep
B. A permission with Edit access on the Account object
C. A role above the Opportunity owner in the role hierarchy
D. Transferred ownership of the Account to the sales rep

Answer: BC

NEW QUESTION 3
The administrator at Cloud Kicks recently replaced several case workflow rules with a single before save flow. Since this change, some cases are routing In unexpected ways.
What could be the cause or the charges to routing?

A. The old workflow rules are still active and impacting routing.
B. The flow precedes assignment rules; workflow rules are after assignment rules.
C. Assignment rules no longer reference the correct fields.
D. Multiple automation tools have been used and the automation is executed in a different order.

Answer: B

NEW QUESTION 4
DreamHouse Realty has a rental team and a real estate team. The two teams have differentsafes processes and capture different client information on their opportunities.
How should an administrator extend the Opportunity object to meet the teams' different needs?

A. Leverage Opportunities for the Real Estate Team and create a new custom object for the Rental Team Opportunities.
B. Use separate record types, page layouts, and sales processes for the Rental and Real Estate Teams.
C. Create Opportunity Teams for the Rental and Real Estate Teams and make appropriate fields visible to only the necessary team.
D. Add a section for Rental and a section for Real Estate on the Opportunity Master Record Type to keep the information separate.

Answer: B

NEW QUESTION 5
The Cloud Kicks online LeadIntake form was recently updated to allow for new choices on some older picklist fields. The leads are all being created properly in Salesforce, but reps are getting errors as they try to work the leads.
What tool should the administrator use to evaluate what is causing the errors?

A. Login History
B. Debug Log
C. Setup Audit Log
D. Record History

Answer: B

NEW QUESTION 6
An administrator is trying to deploy a change set from a newly upgraded sandbox source org with new features to a destination sandbox org on a previous release. Some metadata in the change set cannot be deployed because they've changed between releases.
What should the administrator do to deploy the changes to a sandbox?

A. Make the changes manually through the user interface in the source org.
B. Create a new sandbox on the new release version and deploy ;he change set to the new org.
C. Submit aticket to Salesforce to update the source org to the latest release.
D. Refresh the sandbox destination org and then deploy the change set.

Answer: B

NEW QUESTION 7
The administrator at Universal Containers does a soft launch of the Salesforce Authenticator app and allows users to optionally use it to log In. The administrator would now like to look at how many users have successfully used it since It was rolled out.
What are two ways the administrator can get this Information? Choose 2 answers

A. Create a new view In Identity Verification History, specifying Method.
B. Open the Login Access Policies In Setup which shows how many users are using MFA.
C. Run asession setting report, specifying login methods by user.
D. Export Login History and filter based off of Authentication Method Reference,

Answer: BC

NEW QUESTION 8
The finance director at Cloud Kicks asks the administrator for an exception report that shows all B2C accounts that are missing the credit card number. The credit card number is a classic encrypted field.
What action should the administrator take to meet this requirement?

A. Add 'View Encrypted Fields' to a permission set assigned to Finance and system administrators and a summary report filtered by credit card number.
B. Unmask the encryptedcredit card number field to make it available and add a custom filter to a report where credit card number is blank.
C. Build a custom checkbox called Has Credit Card' that Finance checks when a credit card is recorded and a tabular report filtered on the checkbox equal to false.
D. Create a summary report that includes a cross-filter to the Account object with a sub-filter for credit card number equal to null.

Answer: C

NEW QUESTION 9
AW Computers has enabled the feature for Contact to multiple Accounts. A rep is trying to remove the primary Account from a Contact but Is unable to do so. Theadministrator has already updated the page layout to no longer require an Account.
What could be the issue?

A. A primary Account relationship Is required on a Contact regardless of the page layout settings.
B. The Contact has Indirect relationships to other Accounts.
C. The Account Contact relationship record needs to be deleted first In order to disassociate Contact from the Account.
D. Private Contacts need to be enabled in Setup.

Answer: A

NEW QUESTION 10
An administrator needs to Import a large amount of historical data (more than 100,000 records) from another system.
how should the administrator import the data?

A. SOAP based API with Developer console
B. Data Loader with Bulk API Enabled
C. AnAppExchange package
D. Import Wizard with Add Only

Answer: C

NEW QUESTION 10
The accounting team at Universal Containers is looking to roll out two new custom objects: a parent Invoice object and a child Payment object. Whenever a Payment record is created, the Invoice object should be updated to reflectthe current outstanding value of the Invoice.
What should the administrator do to build this functionality?

A. Create a lookup-relationship on the Payment with a Roll-up Summary field on the Invoice.
B. Create a lookup-relationship on the Payment and a workflow cross object field update.
C. Create a master-detail relationship on the Payment and a workflow cross object field update.
D. Create a master-detail relationship on the Payment with a Roll-up Summary field on the Invoice.

Answer: C

NEW QUESTION 12
The sales agents at DreamHouse Realty have a profile that allows them to import records for a custom object called House. The agents only need to make imports occasionally and typically Import around 100 new records at a time.
What tool should the agents use to upload records?

A. Bulk API
B. Apex
C. Date Xmport Wizard
D. Data Loader

Answer: C

NEW QUESTION 15
At CloudKicks, the distributor account information is sensitive information. The administrator needs to make sure this information is unavailable to testers in the full sandbox.
What should the administrator recommend?

A. Refresh the sandbox.
B. Assign the usersa new permission set.
C. Use the data masking tool.
D. Delete the sensitive information.

Answer: C

NEW QUESTION 19
Cloud Kicks has two record-triggered flows on the same object. One flow creates a child record when criteria are met. The second record-triggered flow is based on criteria to check if the child record exists andupdates a field. The field on the child record that needs to be updated Is still null after the second record trigger.
What should the administrator do to resolve this issue?

A. Make a new record-triggered flow on the child object to update the field on the parent record.
B. Have the record-triggered flows fire on create or edit to update the field.
C. Combine the two flows into one with checks to see which part of the flow needs to be run.
D. flows into schedule flows and have them update the field.

Answer: C

NEW QUESTION 21
Cloud Kicks (CK) has introduced its new Alpha Shoe line. Customers create cases from CK's website. Managers receive a report of all cases created last week. Managers would like a way to easily see in the report if the customer refers to the new shoe line in the case subject.
How should the system administrator modify thr report meet this request?

A. Add a cross-filter and a with' sub-filter.
B. Build a row-level formula.
C. Change the format to a joined repi
D. Include a contains filter on Subject.

Answer: D

NEW QUESTION 24
An administrator has a request to write a report listing accountsthat have sales from this year and that have a completed activity in the last 30 days.
What reporting feature should the administrator employ to provide only the list of accounts, without listing the details of the opportunities?

A. Joined Report
B. Cross-Filter
C. Summary Report
D. Filter Logic

Answer: B

NEW QUESTION 26
users at Northern Trail Outfitters have a lot of fields on their new account records because they track their accounts and competitors on the Account object. For accounts created for customers, they need access to different fields than the accounts used to track competitors. For partner accounts, they need different values in the Industry field.
What should the administrator use to resolve the issues?

A. Business Processes
B. Required Fields
C. Flow Builder
D. Record Types

Answer: D

NEW QUESTION 31
The administrator at Cloud Kicks has been requested to provide access to the Leads object to a contractor. The contractor currentlyhas a profile that has access to a project management app within Salesforce. The contractor should only have View access to all of the Lead records.
What should the administrator handle this request?

A. Assign a permission set that has View All on Leads.
B. Add an app with the Leads tab to the user's profile.
C. Assign the contractor a public group with Lead access.
D. Create a profile with Read Only for all Leads.

Answer: A

NEW QUESTION 36
The administrator at Cloud Kicks is evaluating the capabilities of Schema Builder to create custom objects and custom fields. The administrator likes the user interface of the Schema Builder, as opposed to the new object and field wizards, but also notices some limitations.
What needs to be configured from the object manager instead of Schema Builder?

A. Add custom fields to the page layout.
B. Make available for Customer Postal.
C. Enable field history tracking
D. Allow Reportsand Activities

Answer: A

NEW QUESTION 38
Sales reps at AW Computing hove been reporting that contact phone numbers sometimes revert book to on old value after being updated.
What should the administrator do to resolve this issue?

A. Schedule Apex jobs.
B. Deleteall workflow rules.
C. Add an invocable process.
D. Consolidate automation tools.

Answer: D

NEW QUESTION 39
How should an administrator support a finance team that is trying to use Opportunity data to keep an eye on their pipeline rather than manually calculating anticipated income for the quarter?

A. Run a report at the end of each quarter to update the finance team on pipeline status.
B. Set up collaborative forecasting to view quota against the open pipeline.
C. Create a custom Forecasting object to inform the finance team on the status of deals.
D. Show the finance team how to use the Opportunity Kanban List View.

Answer: B

NEW QUESTION 44
Cloud Kicks has an export of Order and Order Item data from an enterprise resource planning (ERP) system. The data must be imported into the Salesforce Order and Order Product objects, while maintaining the relationships in the data.
What are two ways the administrator should load the data? Choose 2 answers

A. Use an Upsert operation to load data.
B. Use an Insert operation to load data.
C. Replace the Salesforce record ID with the External ID.
D. Map an External ID data value to the object.

Answer: AD

NEW QUESTION 48
Cloud Kicks needs to create 10 separate environments for various projects. A developer sandbox has been created with the necessary configuration and data. The administrator needs to create 10 now environments with thesame metadata and data for each user.
What should the administrator do to meet the requirements?

A. Use refresh sandbox without Auto Activate.
B. Use the existing sandbox as a sandbox template.
C. Use clone a sandbox option from the existing sandbox.
D. Use a scratch org definition to copy sandbox.

Answer: B

NEW QUESTION 49
The administrator at Cloud Kicks needs to set up automation to update three fields on the Shipment custom object. Because of the effect these updates will have on some programmatic customizations, they need to happen in a very specific order.
How should the administrator configure the field updates to ensure the proper order.

A. Create three workflow rules in order, one workflow rule for each field update.
B. Create a process with one criteria node and three field updates in the correct order.
C. Create a process with three criteria nodes and stop after each action.
D. Create a workflow rule with three field updates entered in the correct order.

Answer: C

NEW QUESTION 51
Universal Containers' support team wants to use Salesforce Knowledge to allow customers and the support team to have access to the product documentation.
There aremany different types of documentation with usage across the globe.
What feature should the administrator configure?

A. Enable the Case Feed.
B. Create article types.
C. Define data categories and visibility.
D. Setup record types and page layouts.

Answer: C

NEW QUESTION 55
Cloud Kicks maintains Inventory in a legacy application. Management wants the information to also be available to view and report on in Saiesforce.
Which action should the administrator take to achieve this goal?

A. Create an external object that maps to the inventory application.
B. Import the data into a custom object when needed; delete after it is used.
C. Build a Lightning component and use SFDX to connect to the inventory app.
D. Upload an Excel spreadsheet with the data into the Files tab.

Answer: D

NEW QUESTION 56
Person accounts were recently activated at Cloud Kicks. There are three record types for accounts:
• B2B customer
• B2C Customer
• External Partner
There are two record types for leads:
• B2B Lead
• B2CLead
The test team finds that when the Convert button is clicked on a B2C Lead record, only the B2BCustomer and External Partner account record types are available choices on the Conversion Layout.
What should the administrator do to correct this issue?

A. Hide the Record Type field on the Account section of the Conversion Layout.
B. Build a process that updates the record type field to B2C Customer after conversion.
C. Use a validation rule to ensure the company name on B2C Leads is blank.
D. Change organization-wide default settings for contacts to Controlled by Parent.

Answer: B

NEW QUESTION 60
Which two tools should an administrator use to required data to be entered ina field and improve data quality on a record in Salesrorce?
Choose 2 answers

A. validation Rules
B. Dashboards
C. Workflow Rules
D. Page Layouts

Answer: AD

NEW QUESTION 61
Sales managers at Ursa Major Solar have asked for some additional automation around opportunity reminders. If the opportunityis in the Proposal stage a week before the close date, they want an email sent to the opportunity owner and manager. If the Budget Approved custom field is checked, the managers want to be notified immediately.
How should these requirements be met withoutusing code?

A. Create a schedule-triggered flo
B. Configure the trigger to flow weekly.
C. Create a record-triggered flow with scheduled path
D. Configure the trigger to flow after the record is saved.
E. Create a record-triggered flow with scheduled paths.Configure the trigger to flow before the record is saved.
F. Create a schedule-triggered flow for the Opportunity objec
G. Configure the trigger to flow daily.

Answer: D

NEW QUESTION 66
AW Computing has been advertising a new keyboard that was released at the beginning of the month. The sales team has an additionalincentive to add the keyboards to every sale. The administrator already added the product to Salesforce but the reps are unable to select the product on the opportunity.
Which two options should an administrator check to ensure the product is available? Choose 2 answers

A. Confirm the correct price book is selected on the opportunity.
B. Make sure the price book Is in the company currency.
C. Ensure the product is associated with the correct price book.
D. Verify the product has a start date entered.

Answer: AC

NEW QUESTION 69
Cloud Kicks has o custom object called Membership Details that records information about customers' preferences for their memberships. Depending, on the membership level, different data needs to be displayed.
• when cue running user has the Market no profile, all data should be visible.
• When the running user has the Support profile, only the Support preference fields should be visible.
• Both Marketing and Support users should be able to report onall data. How should the administrator deliver this solution?

A. Create two record types und two page layouts.
B. Set up Dynamic forms to conditionally show data.
C. Make a permission set with a Muting permission.
D. Use Field-Level Security to control data access.

Answer: B

NEW QUESTION 70
Cloud Kicks users report receiving an "Apex CPU time limitexceeded" error message when attempting to close certain opportunity records. This does not occur on every opportunity record change or for every user.
What is the recommended method for the administrator to identify the cause?

A. Monitor with Login Forensics.

B. Enable Debug Logging for users.
C. Review the Setup Audit Trail.
D. Set up Apex Exception Email alerts

Answer: B

NEW QUESTION 75
An administrator at Universal Containers has been asked by the compliance team to understand end track various sensitivity levels for its data In Salesforce. The administrator has enabled Data Classification end configured appropriate sensitivity levels. The compliance team would Ike a report showing field level sensitivity and classification.
What should the administrator recommend?

A. Run the standard Data Classification report.
B. Create a custom Entity Definition and Held Definitions report type.
C. Use the Data Classification Metadata list view.
D. Configure a custom Data Classification and Metadata report type.

Answer: D

NEW QUESTION 79
As part of their yearly audit, the compliance team at Cloud Kicks would like to track when auser's profile has been changed and who changed the data.
What should the administrator review to meet this requirement?

A. Field History Tracking
B. Setup Audit Trail
C. Historical Trending
D. Analytic Snapshot

Answer: B

NEW QUESTION 83
The administrator at Cloud Kicks made new fields and page layout adjustments based on new requirements from the service teem. The changes have been built In a sandbox and are ready to be deployed Into production.
Whetshould en administrator do before deploying the change set in production?

A. Request a new sandbox based on the sandbox where the changes were made.
B. Make a new sandbox based on production to restore changes from.
C. Push the change set to another sandbox to restore from.
D. Create the fields and update the page layouts In production.

Answer: B

NEW QUESTION 87
Cloud Kicks tracks project details in acustom Project object. Project Milestones are tracked in a second custom object, with a reference to the parent Project record. Users need to automatically create a standard set of related Project Milestones when a Project record is created.
What is the recommended automation solution?

A. Field Service flow
B. Scheduled flow
C. Before-save autolaunched flow
D. After-save autolaunched flow

Answer: D

NEW QUESTION 90
At Ursa Major Solar, there is an account owner by a user with the role of Galaxy manager. Two users with the same profile are both assigned to the sub-role, Galaxy Subordinate. However, only one can access the account.
What is the reason only one user can see the account record?

A. Workflow Rule
B. Manual Sharing
C. Queues
D. Role Hierarchy

Answer: B

NEW QUESTION 92
After setting up field history tracking on the Account object, the administratorfor AW Computing wants to retrieve the field history data for analysis.
how should the administrator acquire this data?

A. Create a report of Accounts and export it to Excel.
B. Query and export the Account History object using Data Loader.
C. Use the Data export service in setup.
D. Create a list view of Account History and print using the Printable View action.

Answer: B

NEW QUESTION 93
An administrator at AW Computing is trying to track the login history for a specific user. The AW Computing org has150,000 users and multi-factor authentication (MFA) is enabled and enforced for all users. In reviewing the Identity Verification History data, the administrator is unable to find any information for the mentioned user. The user used to log in regularly but has been inactive this quarter.
Which two reasons explain why the user's data is missing from Identity Verification History?
Choose 2 answers

A. Identity Verification History stores the last year's worth of data.
B. User belongs to a specific role for which identity verification data is not stored.
C. Up to 20,000 records of users' identity verification attempts are stored.
D. The last 6 months worth of data is stored in the Identity Verification History.

Answer: CD

NEW QUESTION 98
The administrator at Cloud Kicks built a flow in a sandbox. After testing and validating the flow, the administrator plant to promote the flow to the production environment with a change set.
Which three considerations should the administrator be aware of when moving flows with a change sat? Choose 3 answers

A. Flows deployed are inactive and need to be manually activated.
B. Flow allows only one version of the flowwhen deployed with a change sat.
C. Deploying or redeploying a flow with change sets creates a version of the flow in the destination org.
D. All flow dependencies are automatically added to the change set.
E. Flows ere automatically activated upon deployment.

Answer: ABC

NEW QUESTION 102
When an Account has more than five open opportunities over US$10,000, the salesrep should have an option on the Account page to start the escalation process to allocate additional resources.
Which two configurations should the administrator create? Choose 2 answers

A. Component Visibility filter
B. Formula field
C. Roll-Up Summary field
D. Dynamic Forms

Answer: AC

NEW QUESTION 106
Cloud Kicks would like to reassign ownership of all leads that are open and more than 60 days old. The systemadministrator has written an assignment rule to distribute these leads to the correct owners or queues.
Which two tools should the administrator use to update the owner of these leads? Choose 2 answers

A. Bulk API
B. Mass Update
C. Dataloader.io
D. ImportWizard

Answer: AB

NEW QUESTION 110
AW Computing wants to create a process to assign accounts to different salespeople based on the annual revenue…. of the company. The administrator has decided to create a flow.
Which two consideration should the administrator make sure to remember when creating the flow? Choose 2 answers

A. Use a Get Record component instead ofhard coding record IDs.
B. The running user of a flow is the user that last saved the flow.
C. Update record elements should be placed outside the flow loop.
D. Update Record elements should be placed inside the flow loop.

Answer: AC

NEW QUESTION 112
AW Computers has enabled the feature for Contact to multiple Accounts. A rep is trying to remove the primary Account from a Contact but Is unable to do so. The administrator has already updated the page layout to no longer require an Account.
What could be the issue?

A. A primary Account relationship Is required on a Contact regardless of the page layout settings.
B. The Contact has Indirect relationships to other Accounts.
C. The Account Contact relationship record needs to be deleted first In order to disassociate Contact from theAccount.
D. Private Contacts need to be enabled in Setup.

Answer: A

NEW QUESTION 114
Cloud Kicks (CK) typically sells Its products direct to consumer and tracks sales using the Order object In Salesforce. The head of sales has now decided that CK

will also sell to retail locations for resale. The administrator wants toleverage opportunities and opportunity products for these new deals.
What should the administrator do to track accurate sales data on opportunities?

A. Create new Products with the new retail pricing.
B. Add a new Order Process for Orders generated from opportunities.
C. Create a new Price Book for the new retail pricing.
D. Add a required lookup field from the Order to the opportunity.

Answer: C

NEW QUESTION 115
The sales manager at Cloud Kicks wants a way to report on information from a form their clients fill out
during the sales cycle. Once a form has been submitted, the client is unable to access it. This form may need to be filled out more than once during the sales cycle. There are more than 30 fields on this form, and thesales team needs to be able to see what changed from one submission to the next.
Which two options should an administrator use to solve this scenario? Choose 2 answers

A. Add forms as attachments.
B. Make custom fields.
C. Create a custom object.
D. Turnon Field Tracking.

Answer: AC

NEW QUESTION 118
How should an administrator ensure the appropriate number of digits are entered Into the custom encrypted field created to capture credit card numbers on the Opportunity object?

A. Use the credit card number masktype.
B. Define the number of mask characters.
C. Enter the number of digits at the field level.
D. Create a validation rule to ensure the length.

Answer: C

NEW QUESTION 121
The VP of sales at AW Computing utilizes a Lead report grouped by Country and Lead Source toshow where the leads are coming from. The number of leads vanes greatly for each Country.
What should the administrator configure on the report to show the Lead Source effectiveness for each country?

A. The 'Show Unique Count*
B. PARENTGROUPVAL Function
C. Bucket fitters
D. PREVGROUPVAL function

Answer: C

NEW QUESTION 124
AW Computing created new multi-tier service plans. The primary difference between the packages Is the length of the term. The company wants to capture start and end dates for each service plan sold, which can direr from the contract dates of the subscription.
How should an administrator ensure the data is captured properly?

A. Build a validation rule on the Opportunity object to require custom date fields based on the product(s) selected.
B. Configure formula fields to reflect the close date of the opportunity.
C. Create a new price book for service plans with term lengths.
D. Make a validation rule on the Opportunity Product object to require custom date fields based on the product family.

Answer: B

NEW QUESTION 128
Cloud Kicks uses a dashboard with multiple components based on Account, Case, and Opportunity reports. The system administrator adds a dashboard filter on Account Owner. When filtering the dashboard by Account Owner, records are now missing from several Opportunity components.
What is the recommended way for the system administrator to resolve this issue?

A. Add a cross-filter to the Opportunity source reports.
B. Use a custom report type for Accounts with or without Opportunities.
C. On the Opportunity components, change the equivalent field.
D. Create a joined Accounts and Opportunities report for the components.

Answer: A

NEW QUESTION 131
An administrator recently Implemented multi-factor authentication (MFA) with a standard security level selectee. They are receiving cases that users are unable to log in.
What should me administrator do to troubleshoot?

A. Check the session security level required at login on the user profile.
B. Change MF-A to High Assurance.

C. Reset the user passwords and ask them to try again.
D. Temporarily disable MFA.

Answer: A

NEW QUESTION 134
An administrator needs to Import a large amount of historical data (more than 100,000 records) from another system.
how should the administrator import the data?

A. SOAP based API with Developer console
B. Data Loader with Bulk API Enabled
C. An AppExchange package
D. Import Wizard with Add Only

Answer: C

NEW QUESTION 138
Users at AW Computing use a custom object to manage order*. All profiles share a single page layout. Customer Service and Sales users express frustration overseeing actions that-do not always apply to their situation on thepage layout.
What should an administrator recommend?

A. Use Dynamic Actions and conditional visibility to show the appropriate actions to the applicable users.
B. Create separate record types for the Customer Service and Sales users' records.
C. Configuretwo separate permission sets and assign the appropriate permissions to each user.
D. Make two separate Lightning record pages and assign them to the applicable profiles.

Answer: A

NEW QUESTION 142
Users report that the industry picklist field is no longer visible on account records. What test can an administrator use to troubleshoot the issue?

A. Field audit history
B. Setup audit trail
C. Field history tracking
D. Debug log

Answer: B

NEW QUESTION 147
Cloud Kicks wants its sales reps to always use the same full zip code format with a hyphen where applicable. What should the administrator implement to help ensure consistent formatting?

A. Edit the standard field length to five characters.
B. Add a quick create function for the sales reps to use.
C. Create a REGEX function to use in a validation rule on the field.
D. Add a help text instructing the sales rep on how to enter this field.

Answer: C

NEW QUESTION 150
The Service team at Cloud Kicks needs a way to show the current status from the Account on the Case. This value should be on the page and is used in validation rules.
What should the administrator recommend to solve this?

A. Create a cross-object formula.
B. Use a picklist field.
C. Make a Rollup Summary.
D. Add a lookup field to Account.

Answer: A

NEW QUESTION 151
Cloud Kicks has created a new flow that deletes records.
What should the administrator consider when testing the flow?

A. Flows with delete elements cannot be debugged by the Flow debugged tool.
B. Even if the flow is inactive, debugging the flow will delete the test record.
C. Record deleted by Flow when debugging are hard deleted.
D. Flow with delete elements need to neinactivate to ensure that the test record is not actually deleted.

Answer: B

NEW QUESTION 153
The operations team at Ursa Major Solar (UMS) currently tracksinstallations using a spreadsheet. The information captured includes customer name, address, purchase and installation dates, configuration specs, and additional installer instructions. UMS's CEO would like to utilize Salesforce to track this information

instead.
Which action should the administrator take to meet this requirement?

A. Use Salesforce REST API to create the object and also import the data.
B. Use Lightning Object Creator to create the object and also import the data.
C. Use Schema Builder to create the object and also import the data.
D. Use Object Manager to create the object and also import the data.

Answer: A

NEW QUESTION 157
Administrator has been tasked with creating a new custom field on the Account object called Government Der. The compliance department has determined that this field contains sensitive Information and needs to be encrypted using Classic Encryption.
How willthis impact users when reading, editing, or reporting on Accounts?

A. Encrypted fields are unable to be used the report criteria or list views filters.
B. Users will need the View Encrypted Data permission to edit the field.
C. Encrypted fields can be added to a list view and rule filters.
D. Users with the View Encrypted Data permission can see the field, regardless of Field-Level Security.

Answer: A

NEW QUESTION 160
Universal Containers has found duplicate contacts in Salesforce. The sales team administrator prevent duplicate records frombeing created.
Which two ways should the administrator customize duplicate management? Choose 2 answers

A. Modify the Global Picklist Value Sets.
B. Configure custom duplicate rules.
C. Create custom matching rules.
D. Set up mobile duplicate alerts.

Answer: BC

NEW QUESTION 165
Sales teams at Cloud Kicks ask each visiting customer to fill out a form that capturing their contact information and some basic footwearpreferences. This information is saved to a spreadsheet and used by the sales team to alert their contacts when new shows are added to the inventory that matches their preferences. The sales team wants to be able to track this in Salesforce and see the information when viewing the contact Record.
Which two ways should the administrator configure this requirement? Choose 2 answers

A. Data Loader
B. Lookup Field
C. Lightning Object Creator
D. Schema Builder

Answer: BC

NEW QUESTION 169
AW Computing uses a custom Invoice object to track invoices related to accounts. The administrator wants to use roll-up summary fields to view high-level information at a glance on the account record.
Which two considerations should an administrator remember about roll-up summary fields? Choose 2 answers

A. Roll-up types include COUNT, SUM, andAVG.
B. Roll-up summary fields are created on the master side of a master-detail relationship.
C. Roll-up summary fields prevent the conversion of a master-detail relationship to a lookup.
D. Rollup fields are calculated prior to save.

Answer: BC

NEW QUESTION 174
A user accidentally created a duplicate opportunity and is unable to delete the duplicate record. What should an administrator do to troubleshoot this issue?

A. Run a report of all opportunities to identify other possible duplicates.
B. Check the user profile permissions on the Opportunity object to see if they have permission to delete.
C. Advise the user to mark the duplicate opportunity Closed Lost andkeep it in the system.
D. Change the user's profile to System Administrator so they have full permissions to delete object records.

Answer: C

NEW QUESTION 176
AW Computing has a private sharing model for Its accounts, but a sales rep occasionally needs ass/stance from an engineer. What feature should be used to grant the engineer access to the necessary account, while maintaining the company's data security?

A. Permission Set
B. Permission Set Group
C. Account Teams
D. Custom Profile

Answer: C

NEW QUESTION 181
Which three fields should be used as filtercriteria? Choose 3 answers

A. A phone field that provides the full phone number of the seller.
B. A multi-select picklist field that designates features of the listing.
C. A number field that designates the square footage of the listing.
D. A formula fieldthat calculates a price for the listing.
E. A picklist field that designates the county of the listing.

Answer: ACD

NEW QUESTION 186
What should an administrator use as an alternative to a Process Builder to expedite the time required to update the records?

A. Before save How Trigger
B. Batch Update
C. Workflow Rule Field Change
D. Screen Row

Answer: A

NEW QUESTION 190
An administrator is using the Dev Console Log Inspector to troubleshoot a ProcessBuilder. What event type should the administrator look for in the event column?

A. Event types beginning with FLOW
B. Event types beginning with AUTOMATED.
C. Event types beginning with WORKFLOW
D. Event types beginning with PROCESS

Answer: A

NEW QUESTION 193
Which two ways can an administrator review the page performance for a Lightning record page? Choose 2 answers

A. Lightning Usage App
B. Analyze Button
C. Activation Button
D. Pages Menu

Answer: AB

NEW QUESTION 198
The administrator at Universal Containers recently rolled out Email-to-Case functionality. Even though a new record type was created and specified in the Email-to-Case settings, all incoming cases are receiving a different record type.
What is likely causing the record type discrepancy?

A. The new Case Owner needs permissions to the new record type.
B. The Automated Case User needs permissions to the new record type.
C. A Case assignment rule is preventing the record type from being updated.
D. A validation rule is preventing the record type from being updated.

Answer: B

NEW QUESTION 200
An administrator at AW Computing noticed that a customfield on the Contact object was changed from text to text area.
What tool should the administrator use to investigate this change?

A. Developer Console
B. Field History Tracking
C. Debug Log
D. View Setup Audit Trail

Answer: D

NEW QUESTION 201
An administrator needs to create a junction object called Account Region to link the standard Account object with a custom objectcalled Region.
Once the junction object is created, what are the next two steps the administrator should take? Choose 2 answers

A. Make a master-detail relationship field on the junction object to the Region object.
B. Build a master-detail relationshipfield on the Region object to the junction object.
C. Create a master-detail relationship field on the Account object to the junction object.
D. Configure a master-detail relationship field on the junction object to the Account object.

Answer: AD

NEW QUESTION 202
A developer is gettingerrors for Production deployment. The test deployment in the Full sandbox, which included a local test run, was successful. The Full sandbox was last refreshed 2 weeks ago.
Where should the administrator check to see what was recently changed?

A. Salesforce Optimizer
B. Dev Console
C. Field History
D. Setup Audit Trail

Answer: D

NEW QUESTION 205
AW Computing wants to enable a backup resource to assign permissions while restricting the backup resource's ability to create or modify permissionsets.
Which feature should be employed to accomplish this request?

A. Assignment Rules
B. Delegated Administrator
C. View All Users Permission
D. Customize Application Permission

Answer: B

NEW QUESTION 208
Users at Ursa Major Solar want to create complex dashboards with supporting charts based on data to come from a variety of sources, some of which live on the Internal company shared drives.
Which product should the administrator recommend to meet the users' needs?

A. Lightning Dashboard Builder
B. Report Bulkier
C. List views
D. Tableau CKM

Answer: A

NEW QUESTION 211
A previous consultant helped Universal Containers automate many of its business processes. The administrator changed the email address on the consultant's user record anddeactivated it. The consultant called to say they continue to get email messages from failed flows and processes.
What steps should the administrator perform to stop the fault messages from going to the consultant?

A. Create a custom metadata type andassociate the LastModifiedBy fiel
B. Write a flow that updates the field in any flows or processes equal to the consultant's name.
C. Request an Email Log from Email Log Files in Setup and filter the request by the consultant's email.Manually update any flows or processes listed on the log.
D. Set Send Process or Flow Error Email' to Apex Exception Email Recipients' in Automation settings.Add the System Admin's email to the Apex Exception Email page in Setup.
E. Export Flow Interviews filtered by LastModifiedBy.email using Data Loade
F. In the .csv file, change LastModifiedBy to the System Admin and upload changes with Data Loader.

Answer: C

NEW QUESTION 212
Northern Trail Outfitters (NTO) has a private sharing model for records containing a customer's credit Information. These records should be visible to a sales rep's manager but hidden from their colleagues.
How should an administrator adjust NTO's sharing model to ensure thecorrect amount of confidentiality?

A. Use validation rules targeting the logged-in user.
B. Add View All access for the object via the managers profile.
C. Create sharing rules for each manager based on the record owner.
D. Grant access using hierarchies via the sharing settings.

Answer: D

NEW QUESTION 217
Universal Containers has a Private sharing model for Accounts and Opportunities. A new team is being createdfrom within the sales team that will be assigned all renewal opportunities. These users will need to see all closed won opportunities while keeping the account private.
How should the administrator meet this requirement?

A. Update the organization-widedefault on Opportunities to Public Read Only and add them to the opportunities team.
B. Create a permission set with View All enabled on Accounts and assign it to the new users.
C. Create a new profile for the renewals team with View All permission enabledon Accounts and Opportunities.
D. Create a public group for the renewals team and create a criteria based sharing rule on Opportunities.

Answer: C

NEW QUESTION 218
Universal Containers wants to assign a task due date on one of two fields. Estimated Shipping Date or Client Need By Date, which is further in the future.
Which two combined automation tools should the administrator use to create the task record and assign based on date criteria?
Choose 2 answers

A. Create a formula capture the MAX date.
B. Make a Process Builder to create the task.
C. Design an approval process to capture the furthest date.
D. Configure a workflow to create the task.

Answer: AD

NEW QUESTION 219
Users at Ursa Major Solar want to create complex dashboards with supporting charts based on data to come from a variety of sources, some of which live on the Internal company shared drives.
Which product should the administrator recommend to meet the users' needs?

A. Lightning Dashboard Builder
B. Report Bulkier
C. List views
D. Tableau CKM

Answer: D

NEW QUESTION 222
An administrator at Universal Containers has been asked to configure product schedules. What should the administrator consider before enabling this feature?

A. The Product Schedule is unavailable in Process Builder and Flow.
B. Line Item Schedule is unavailable In Process Builder and Workflow.
C. Customizable product schedule page layouts cannot be modified.
D. To remove o product schedule completely, remove It from the standard price book.

Answer: B

NEW QUESTION 227
When should an administrator consider when using Person Accounts'

A. In a complex business model and the users find iteasiest to record Opportunity information on Contacts rather than Accounts.
B. In a B2B business model and is selling to the primary contact at a business organization.
C. In a B2C business model and the consumer is the intended recipient of sates and marketing attention.
D. In a business model that needs a separate Contact and Account to be included on all Case records submitted.

Answer: C

NEW QUESTION 228
Theadministrator at Cloud Kicks is troubleshooting an issue one user Is having with a flow. They have decided to add a debug log to that user.
What debug log category should be used?

A. Workflow
B. Callout
C. System
D. Database

Answer: A

NEW QUESTION 229
Ursa Major Solar (UMS) receives hundred of cases every week from both consumers and retail partners. UMS wants to ensure it's meeting all service-level agreements to maintain high levels of customer satisfaction.
What should theadministrator do to help meet this goal?

A. Set up and configure Entitlement Process to design timelines and track issue resolution.
B. Configure the Milestones object on Service Contracts to sequential milestones for common case issues.
C. Design a Net Promoter Score survey using Surveys that is automatically sent when a case is closed.
D. Expose the Service Contracts object in the Service Console for an agent to view when working a case.

Answer: A

NEW QUESTION 232
An administrator is asked to create a report to calculate the year-over—year changed in the dollar amount of a company’s opportunities.
What reporting tool shouldbe used to complete this request?

A. A row-level formula to compare amounts grouped by year.
B. A joined report with two report blocks for each year
C. A custom summary formula with PARENTGROUPVAL function
D. A custom summary formula with the PREVGROUPVALfunction.

Answer:

D

NEW QUESTION 233
Soles reps at AW Computing hove asked the Administrator to help them close deals faster on the Salesforce mobile app when they're in the new. They want to beable to quickly close an opportunity and have key fields, like status, pre populated to Closed Won.
What should an administrator create to achieve this?

A. Object-specific Quick Action
B. Global Quick Action
C. Lightning Component
D. Enhanced RelatedLists

Answer: A

NEW QUESTION 238
An administrator created and activated several record-triggered flows that are configured to run before the record is saved on the same object.
What should the administrator consider about the order of execution for flows?

A. The flow type will determine the order of execution.
B. The last created date of the flow will determine the order.
C. The order of flow execution is unpredictable.
D. The flows will execute in alphabetical order based on their names.

Answer: C

NEW QUESTION 241
An administrator has found a free app on the AppExchanged andwould like to install it.
Which three items should the administrator take to consideration before installed he managed package? Choose 3 answers

A. Custom objects and custom fields used by the app count against the org's limits.
B. Managed apps do not undergo a formal security review by Salesforce.
C. Apps may require certain Salesforce editions or features to be enabled.
D. Apps may require external, third-party web services to function properly.
E. Apps must be installed in production before the app can be installed in a sandbox.

Answer: CDE

NEW QUESTION 246
Management at Ursa Major Solar wants to understand how many accounts have opportunities in the overall pipeline.
What should the administrator use to create a report showing all open opportunities and the total number of accounts represented?

A. The row count on a summary report grouped by account name
B. A CrossFilter selecting opportunities with accounts
C. A custom report type showing opportunities with accounts
D. The Show Unique Count option on the account name column

Answer: B

NEW QUESTION 249
At Ursa Major Solar, several different planetary teams handle leads depending on which planet the lead is coming from. While most of the teamsonly need a few fields filled out to work the lead, the Jupiter team requires additional information to be filled out, such as which moon the lead is coming from. The administrator needs to automate which team is allocated the lead record based on the planet and ensure that every team has all of the information they need.
Which two features will satisfy these requirements? Choose 2 answers

A. Assignment Rules
B. Validation Rules
C. Matching Rules
D. Workflow Rules

Answer: AC

NEW QUESTION 254
An administrator has found a free app on the AppExchanged and would like to install it.
Which three items should the administrator take to consideration before installed he managed package? Choose 3 answers

A. Custom objects and custom fields used by the app count against the org's limits.
B. Managed apps do not undergo a formal security review by Salesforce.
C. Apps may require certain Salesforce editions or features to be enabled.
D. Apps may requireexternal, third-party web services to function properly.
E. Apps must be installed in production before the app can be installed in a sandbox.

Answer: CDE

NEW QUESTION 259
A sales user is assigned to a permission set group that gives them Modify All access to
Accounts. An administrator assigns the same user to a muting permission set that mutes Deletes access on Account.

What level of access will the sales user have on the Account object?

A. Read-only
B. Modify All
C. Read, Create, and Edit
D. No Access

Answer: C

NEW QUESTION 261
An administrator at Cloud kicks recently built a screen flow in a sandbox that creates a case andfollow-up task. When the flow runs in the sandbox, it works just as expected. When tested in production, the flow errors when creating the records.
Choose 2 answers

A. Change the user experiencing the issue to the System Administrator profile.
B. Open theflow In Debug mode and Run the Flow as another user.
C. Change the Default Case Creator to the user's manager.
D. Log in as another user and run the flow.

Answer: BD

NEW QUESTION 262
A sales rep at Ursa Major Solar wasassigned to a role under their manager and is the record owner of several opportunities; however, the sales rep is missing from the manager's forecast.
What should the administrator review to solve this issue?

A. Enable owner adjustment
B. Enable manager adjustments
C. Allow Forecasting
D. Allow Override Forecasts

Answer: B

NEW QUESTION 264
The security department at AW Computing wants to prevent users from exporting more data than they need. Included in this request is limiting records containing sensitive information, such as bank accounts and Personal Identifiable Information (PII).
Which feature should an administrator recommend to help limit what data is exported?

A. Salesforce Platform Encryption
B. Export Data Settings
C. Salesforce Shield
D. Muted Permission Sets

Answer: C

NEW QUESTION 265
Cloud Kicks has been tracking how many participants wear the company's shoes in each marathon. The administrator creates two custom objects: Races and Runners. There is a master-detail relationship between them as well as a Roll-up Summary field on the Races object to show the count of runners in each race.
Requirements have changed, and the administrator wants to delete the Master-detail Relationship field without deleting the Runners records.
What action should an administrator take before the Relationship field can be deleted?

A. Change the field type to a Lookup Relationship.
B. Select the Allow Reparenting' checkbox on the Master-detail field.
C. Uncheck 'Delete this record also' to turn off cascading deletes.
D. Delete the Roll-up Summary field onthe parent.

Answer: B

NEW QUESTION 268
AW Computing (AVVC) has customersIn multiple countries. AWC would li<e to set up advanced currency management for Its system.
Which two considerations should AWC be aware or prior to implementing this change to the existing system? Choose 2 answers

A. When a currency is added to an organization's List of supported currencies, it cannot be deleted.
B. Opportunities will only display sales In the customer's localized currency.
C. Historical trend reports will only use the last dated exchange rate.
D. Once enabled, advanced currency management cannot be disabled.

Answer: AC

NEW QUESTION 269
What shouldthe administrator consider before enabling Person Accounts?

A. Person Account cannot be disabled.
B. Person Account requires less data storage.
C. Person Account and Business Accounts cannot be in the same sharing model.
D. All standard Account news canbe converted to Person Account field.

Answer: A

NEW QUESTION 272
AW Computing wants to embed a report chart on the Account record page that shows the value of closed sales for that account. The chart should be limited to users in the Sales Manager role on the Account record pages.
how should this be accomplished?

A. Create a new report and assign it to the component.
B. Create a new page layout for the Sales Manager role.
C. Filter component visibility for the Account ID.
D. Filter component visibility for the Sales Manager role.

Answer: D

NEW QUESTION 274
Dream house Realty has created a custom object to track its Open Houses with a master-detail relationship up to a custom object for Properties. Agents need to quickly calculate the number of Open House records in a status or Pending so they can see the value from the Property record.
What feature should the administrator implement?

A. Lightning Component
B. Formula Fields
C. Roll-Up Summary
D. visualforce Page

Answer: C

NEW QUESTION 275
An administrator created two record types on the Account object: Internal Customers and External Customers. A custom profile called Sales has the External Customers record type assigned. The sharing rules for Accounts arm set to Public Read Only. On occasion. Sales users notice that an Account record has the wrong record type assigned. The administrator has created a screen flow that will change the record type on the user's behalf.
What will happen to the Sales user's record access after running this flow?

A. Read access will be lost to the record.
B. Edit access will be lost to the record.
C. Record Access remains the same.
D. A new record owner will be assigned.

Answer: B

NEW QUESTION 276
Ursa Major Solar has a junction object that connects Docs withSolar Panels. The administrator needs users to be able to see all the solar panels that a Dot is related to. Users already have access to the Bot and the Junction, but not the Solar Panel object.
What access docs the user need to be able to see the solar panel records?

A. Read permission is required on both master records.
B. Access permission Is not required on either master record.
C. Create permission Is required on both master records.
D. Read permission is required on at least are master record.

Answer: A

NEW QUESTION 281
Ursa Major Solar wants to add a chat component to its corporate website, where its service agents can respond directly from Salesforce.
What are two considerations the administrator should understand before adding Chat to the Service Console? Choose 2 answers

A. Chat is unavailable in Lightning Experience if also using Omni-Channel.
B. Chat can only be added to Standardnavigation Lightning apps.
C. Chat must be routed with Omni-Channel in Lightning Experience.
D. Chat can only be added to Console navigation Lightning apps.

Answer: BD

NEW QUESTION 282
Users at AW Computing are receiving a duplicate message when they enter contactswith common first and last names. Management wants to improve the user experience but also keep the data Integrity of contacts.
What should an administrator implement for this issue?

A. Update the matching method on the rule from fuzzy to exact for FirstName and Last Name.
B. Change the duplicate rule to report Instead of alert so the message is avoided.
C. Include the Email field to the existing matching rule for a more exact match.
D. Add a secondary matching rule to the duplicate rule to match on the associated customer.

Answer: A

NEW QUESTION 287

The administrator at Cloud Kicks recently replaced several case workflow rules with a single before save flow. Since this change, some cases are routing In unexpected ways.
What could be the cause or the charges to routing?

A. The old workflow rules are still active and impacting routing.
B. The flow precedes assignment rules; workflow rules are after assignmentrules.
C. Assignment rules no longer reference the correct fields.
D. Multiple automation tools have been used and the automation is executed in a different orde

Answer: B

NEW QUESTION 289
Sales management wants a small subset of users with different profiles and rolesto be able to view all data for compliance purposes. How can an administrator meet this requirement?

A. Assign delegated administrator to the subset of users to View All Data.
B. Create a new profile and role for the subset of users with the View All Datapermission.
C. Enable the View All Data permission for the roles of the subset of users.
D. Create a permission set with the View All Data permission for the subset of user

Answer: D

NEW QUESTION 291
The AW Computing administrator team does significant amounts of work around process automation and ensuring data integrity. When an administrator created a new validation rule in production, the development team complained that their deployment to production failed.
What should be implemented to prevent this conflict from happening?

A. Review the setup audit trail prior to changes.
B. Refresh the full copy sandbox daily.
C. Test changes in a shared sandbox.
D. Build automation and validation rulesusing screen flow

Answer: C

NEW QUESTION 295
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