



Cisco

Exam Questions 700-760

Cisco Security Architecture for Account Managers

NEW QUESTION 1

Which two Cisco products remediate network, cloud, and endpoint threats? (Choose two.)

- A. Duo
- B. Identity Services Engine
- C. Stealthwatch
- D. Cisco Security Connector
- E. AMP for Endpoints

Answer: BC

Explanation:

https://www.cisco.com/c/en_ae/products/security/portfolio.html#~stickynav=2

NEW QUESTION 2

What are two ways Cisco addresses customers' growing business needs? (Choose two.)

- A. Multi/hybrid cloud platforms
- B. Highly-scalable DC platforms
- C. Bulletproof NGFW appliances
- D. Consolidated tracking and reporting
- E. Multiple solution deployment choices

Answer: AB

NEW QUESTION 3

Which three products are in Cisco's Web & Email Security portfolio? (Choose three.)

- A. Meraki
- B. ESA
- C. Investigate
- D. WSA
- E. Umbrella
- F. CES

Answer: BDF

NEW QUESTION 4

Which three factors should a customer consider when choosing the ideal security solution provider? (Choose three.)

- A. Creates new market opportunities
- B. Delivers excellent partner and customer support
- C. Generates higher margins on each sale
- D. Provides solutions at the lowest cost
- E. Offers more than just niche products
- F. Is committed to security

Answer: BEF

NEW QUESTION 5

What does remote access use to verify identity?

- A. MFA
- B. Remote Access VPN
- C. Agents
- D. AMP for Endpoints

Answer: D

NEW QUESTION 6

What is an attribute of Cisco Talos?

- A. Detection of threats communicated within 48 hours of occurrence
- B. Blocks threats in real time
- C. Real-time threat information
- D. 3rd party applications integrated through comprehensive APIs

Answer: C

NEW QUESTION 7

In which two ways has digitization transformed today's security threat landscape? (Choose two.)

- A. Expanding complexity

- B. Growing ecosystem
- C. Decreasing endpoint ecosystem
- D. Decreasing 3rd party applications
- E. Decreased access points

Answer: AB

NEW QUESTION 8

Which two attack vectors are protected by Email Security? (Choose two.)

- A. Voicemail
- B. Mobile
- C. Email
- D. Web
- E. Cloud

Answer: AC

NEW QUESTION 9

Where do you start to achieve true network visibility?

- A. Branches
- B. Fabric Level
- C. OT
- D. IT

Answer: B

NEW QUESTION 10

Which two types of recurring revenue sales does Cisco offer? (Choose two.)

- A. Platform subscription sale
- B. License sale
- C. Portfolio
- D. Subscription sale
- E. Training

Answer: BD

NEW QUESTION 10

Which two security areas are provided by Cisco's email solutions? (Choose two.)

- A. DNS-Layer Security
- B. CTD & Network Analytics
- C. Malware Protection
- D. Identity Services
- E. Cloud App Security

Answer: CD

NEW QUESTION 15

Which two elements does Tetration provide for security posture and traffic analysis? (Choose two.)

- A. Device updates
- B. App process information
- C. App access control
- D. App dependency map
- E. Hardware packages

Answer: D

NEW QUESTION 19

Which two benefits of flexible purchasing does Cisco provide? (Choose two.)

- A. Simplify the datacenter
- B. Meet immediate needs
- C. Roll out more solutions
- D. Plan for the future
- E. Reduce training needs

Answer: AE

NEW QUESTION 24

Which two products are involved in discovering, classifying, and verifying profiles? (Choose two.)

- A. Advanced Malware Protection
- B. Identity Services Engine
- C. Industrial Network Director
- D. Cisco Security Connector
- E. Duo

Answer: AD

NEW QUESTION 26

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